

Plug in. Power up.™



The first iPaaS for Science, seamlessly integrates your product within any lab infrastructure.

Scitara's Digital Lab Exchange DLX™ makes it possible—and easy—to connect your product to every device, instrument, system and service in your customers' labs. It's a common, cloud-based platform that doesn't just aggregate data, but liberates it.

Delivering true data mobility and seamless systems integration—and delivering on the promise of Industry 4.0—DLX is a high-tech, low-cost breakthrough that will help you usher in your customers' digital transformation.

Join the digital revolution.

Scitara enables instrument and informatics vendors of all sizes to connect with the future of scientific discovery. It allows you to:

- Reduce cost**
- Integrate your product within any lab ecosystem through a configurable plug-in**
- Develop an inter-corporate strategy for uniting your entire asset portfolio**

Scitara Digital Lab Exchange DLX™

Scitara's **Digital Lab Exchange DLX™**—a secure, compliant technology and service suite that enables your customers to automate tasks and workflows, ensure data integrity and deliver true data mobility.



Connect

Seamlessly integrate your product with legacy systems and new technologies within a common digital infrastructure.

- Connection technologies** that support every instrument, application and service
- Flexible, vendor-agnostic configuration tools** that support hundreds of instruments and applications
- Integration capabilities** that make it easy to quickly add new devices and applications
- QR code technology** that scans simple devices and samples on the DLX platform



Orchestrate

Enable customers to automate tasks, enable intelligent user notifications and exchange data securely across their entire lab enterprise.

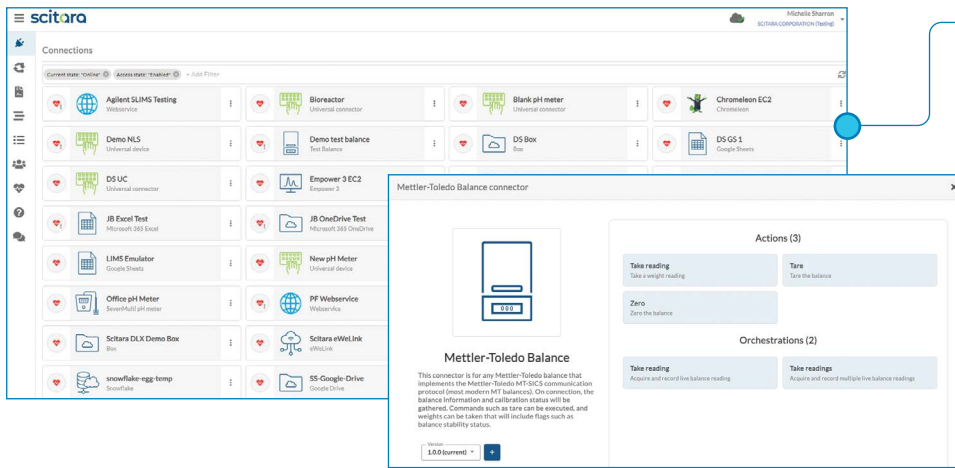
- An auditable digital custody chain** that eliminates manual transcription and ensures compliant data integrity
- User and group notifications** with data review, confirmation and sign off steps
- A powerful parsing engine** that identifies and structures key data
- Access to data in flight**, enabling you to re-shape or perform calculations as needed



Monitor

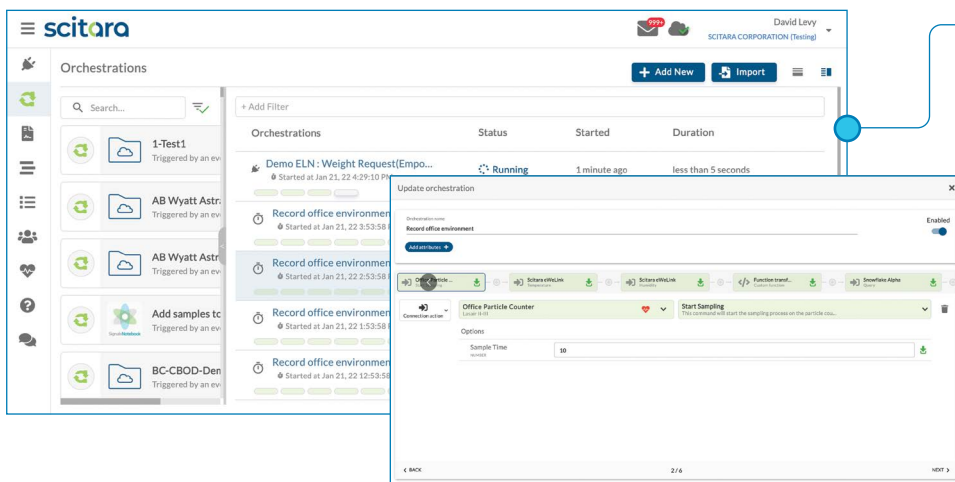
Empower customers to capture and reconstruct data at any time, gather insight into lab operations and accelerate decision-making.

- Real-time visualization** of digital transactional activities
- Event streams and audit trails** that document complete transaction histories
- Instrument and connection status updates** that improve monitoring
- Orchestration dashboard** that enables you to track progress and avoid bottlenecks
- Compliance** for data in flight



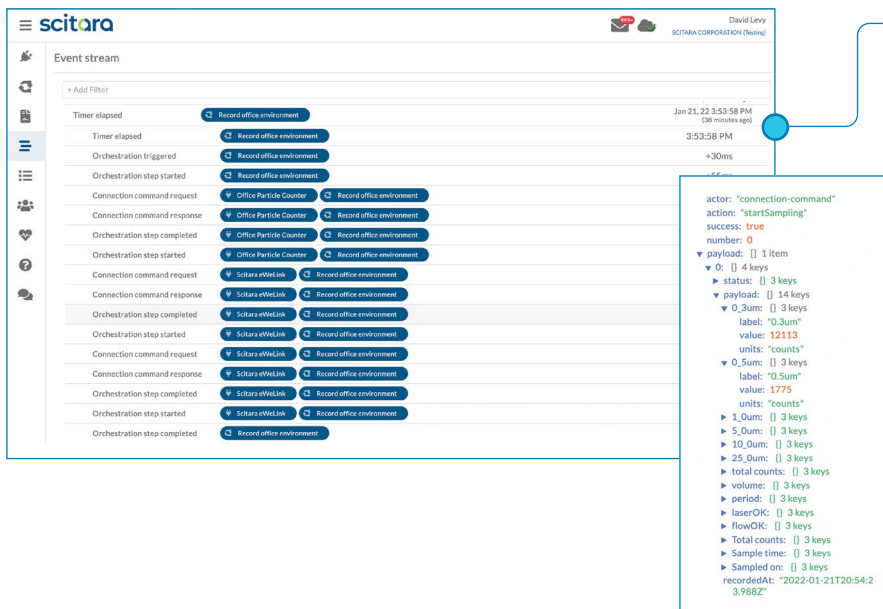
Connect

DLX includes multiple connection technologies that support new and legacy systems, providing an open data exchange across the entire lab enterprise.



Orchestrate

The DLX orchestration engine provides an intuitive interface enabling your customers to automate simple tasks, while more advanced tools and on-board JavaScript capabilities allow for more sophisticated workflow automation.



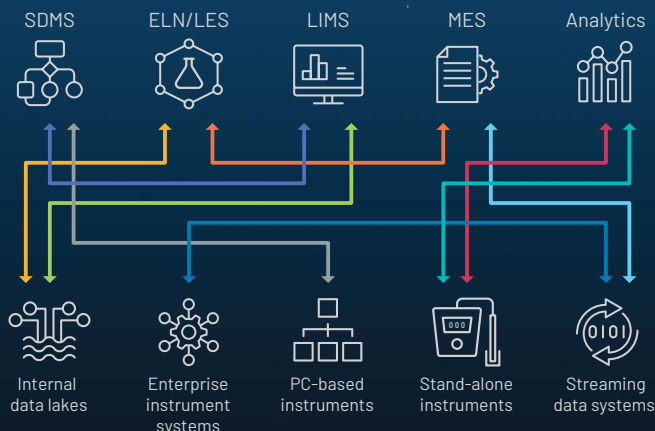
Monitor

The DLX event stream captures all transactional data flowing through the system—including information regarding function transformations, calculations and reformatting—ensuring data integrity and compliance.

Universal connectivity and the end of point-to-point tech

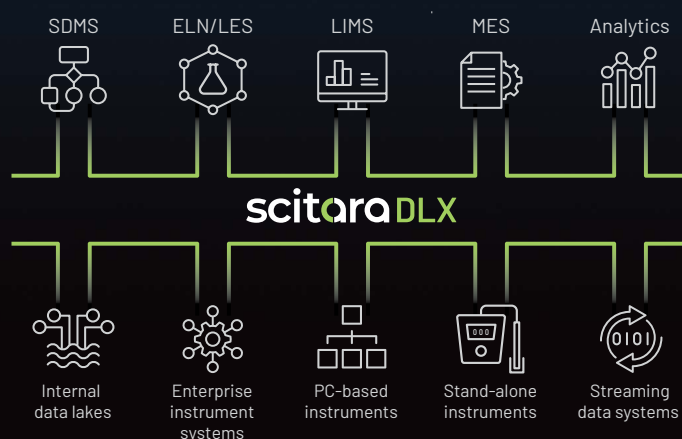
THE ANALYTICAL LAB'S CURRENT STATE

In today's labs, vendor-specific, point-to-point technologies have created significant delays in the advancement of science. Typically, it takes a top-tier pharmaceutical company 5-7 years to deploy across a network of manufacturing and quality sites. By then, the software is already obsolete.



THE ANALYTICAL LAB WITH SCITARA DLX

Scitara's DLX engine decouples transactional data from your customers' business management systems, creating a flexible platform in which integrations, APIs and automations can be deployed on-demand as needs arise and change. The result? True universal connectivity.



Become a Scitara Partner

DLX Connection Partner

Let your customers know you are part of the Scitara DLX Infrastructure. Introduce Scitara and we will handle the rest.

Strategic Referral Partner

Offer your key customers a path to lab digital transformation through a Scitara DLX referral bonus program.

By agreeing to proactively introduce Scitara to your customer base, earn referral bonuses for your company sales people.

Strategic Embedded Partner

Drive strategic digital transformation through unlimited instrument, application and informatics Scitara DLX Orchestrations and Connections.

An embedded run time DLX license simplifies customer transaction and changes the customer discussion entirely in a positive way.

The Partner sells the complete solution and takes on as much DLX services as fits the business model.

The customer will have a direct relationship with Scitara for integrations that do not involve the partner.

Customer support links between the companies as well as advanced training and joint category solution development options are available.

DLX™ Partner Kits

	DLX Connection Partner	Strategic Referral Partner	Strategic Embedded Partner
Partner Responsibilities			
Provide technical support for Scitara DLX Connector creation			
API/interfacing documentation (i.e. documentation necessary to connect to/communicate with partner's device, application or service)			
Access to partner's software and/or hardware for Scitara connector development (i.e. actual or simulated devices, application software, service instance)			
Provide advance notification of software and hardware updates or EoL			
Provide insight and support for common workflows and provide Orchestration support for pre-defined Orchestration development			
Scitara referral bonus agreement			
Scitara DLX strategic licensing agreement			
Scitara Responsibilities			
Partner connector development and updates			
Scitara Partner sales and pre-sales support			
Scitara Partner marketing support			
Scitara Partner DLX training access			
Scitara Partner combined solution support - Targeted Orchestration Development - Category Solutions			
Scitara demo environment for customer demo's			
Scitara partner product integration support including Scitara DLX partner configuration and test instance if needed			
Scitara Partner customer support portal			
Scitara Partner professional services support			



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11 Apex Drive, Suite 300A, Marlborough, MA 01752
 info@scitara.com P: +1 774-847-5034

